



Acronis Cyber Protect Cloud with Cloudmore integration

Future-proof your world today,
so you are ready for tomorrow



SOLVE YOUR SERVICE PROVISIONING AND BILLING CHALLENGES

Offering an integrated, consumption-based SaaS solution is easier than ever with Acronis Cyber Protect Cloud — Acronis' single-agent solution for cybersecurity, data protection and endpoint protection management. However, to reach scale and maintain profitability, Acronis partners should be equipped with the right tools to automate the provisioning of new customers, streamline their billing processes and ensure there is no revenue leakage or errors.

Acronis and Cloudmore — a leading end-to-end automation platform — have joined forces to build a distributor agnostic integration at no cost that streamlines the billing of your Acronis' subscription and recurring services, lowers operational costs and improves the end-customer experience with a secure, feature-rich self-service.

BETTER TOGETHER

With Acronis Cyber Protect Cloud and Cloudmore's better together offering, Acronis partners like you can take advantage of a single platform to manage and automate all of the elements that inherently make subscriptions so complex. Additionally, the integration ensures that your billings are kept consistent and error-free. Once the rapid onboarding process is complete, you're ready to unlock your business' growth through scale and cost efficiencies.

ABOUT ACRONIS CYBER PROTECT CLOUD

The only single-agent solution that natively integrates cybersecurity, data protection and management to protect data, endpoints and systems.

THE WORLD'S BEST BACKUP AND RECOVERY

Full-image and file-level backup and recovery safeguard data on more than 20 platforms — with near-zero RPOs and RTOs.

ENHANCED WITH ESSENTIAL CYBER PROTECTION AT NO ADDITIONAL COST

Acronis' advanced machine intelligence-based behavioral detection engine stops malware, ransomware and zero-day attacks on client endpoints and systems.

WITH PROTECTION MANAGEMENT BUILT FOR SERVICE PROVIDERS

Thorough post-incident investigation and proper remediation tools keep costs down for service providers — digital evidence is collected and stored in a secure central repository.

INTEGRATION USE CASES: ACRONIS CYBER PROTECT CLOUD AND CLOUDMORE

By providing your team and clients with visibility and control to manage Acronis Cyber Protect Cloud services in Cloudmore, you can reduce costs, introduce self-guided sales and support, ensure billing accuracy and add a set of tools to help you manage all your subscription and consumption-based services.

Automate the provisioning of new customers

Extend your managed services with integrated cyber protection and ensure peace of mind with fully automated service provisioning. Cloudmore synchronizes usage data with Acronis API and enables resellers to set the sales price — either globally or on a per-customer basis — for straight resell or value-added services.

Increase reliability with billing automation

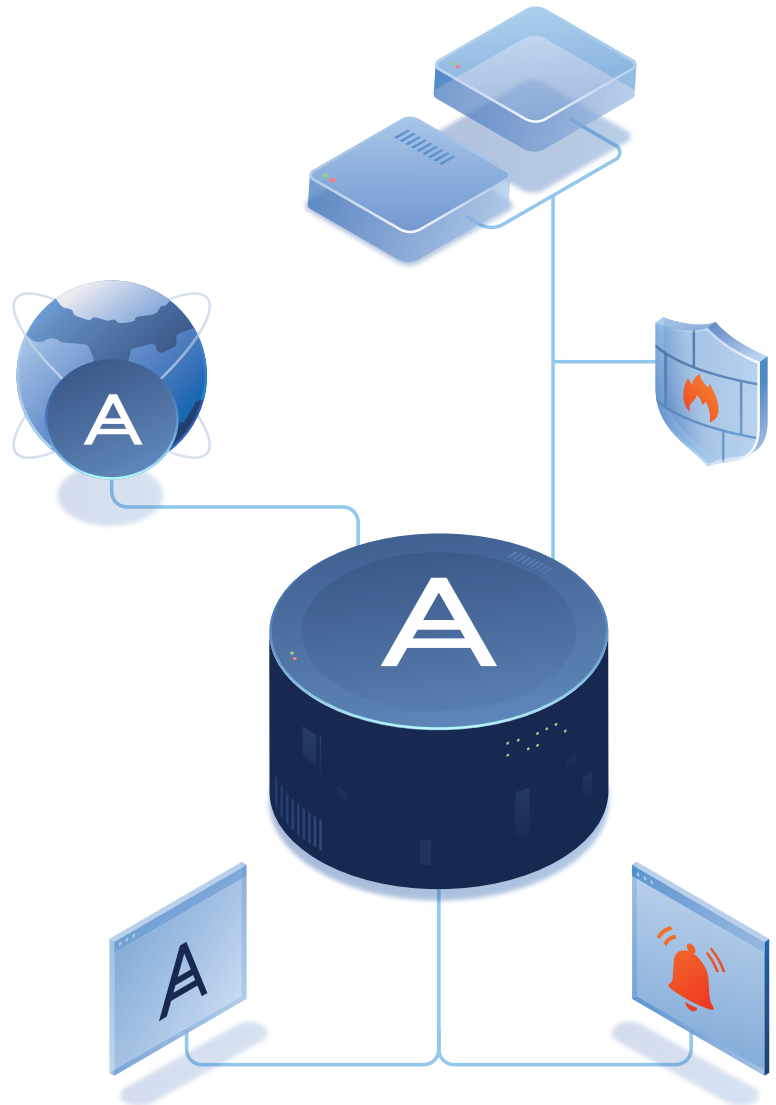
Handle complex recurring billing scenarios, eliminate manual errors and accommodate unique buying cycles with the help of Acronis-Cloudmore integration for streamlined billing. Bring simplicity to your business, reduce churn and build trust with clients.

Ensure accurate billing

Work with an aggregated billing report to provide a simple feed to your invoicing and billing solution, and improve efficiency. Leave inaccurate billing in the past with Acronis-Cloudmore robust integration.

Enable optional self-service capabilities

Implementing a good self-service model empowers your clients, reduces dependency and improves their overall satisfaction. Differentiate yourself from the competition by enabling secure end-customer, self-service purchasing from your online marketplace from within Cloudmore.



INTEGRATED WITH ACRONIS CYBER PROTECT CLOUD

Cloudmore integrates with Acronis Cyber Protect Cloud – the only single-agent solution that allows service providers to deliver cybersecurity, data protection, file sync and share, and endpoint protection management to their clients.

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