Fluency SIEM for MSSPs
Excel at the business of security

SOC-as-a-Business

Businesses are pushing the boundaries of what is possible with new technology, business models, and infrastructure expansion, creating a challenging and constantly changing environment that must be secured. Fluency is a streaming analytics SIEM platform that delivers risk-prioritized insights from across your environment so you can stay agile in a rapidly changing world.

Product Differentiation

- Fluency brings together data from myriad sources, far beyond the capabilities of competitive security operations empowering you to build better customer solutions.

Cost Alignment

- Working with Fluency means you have full transparency of all costs, right from the start. Fluency's predictable cost model affords you the ability to bundle offerings to create high-margin solutions.
- Fluency is priced per user and aligns well with an MSSP's traditional pricing model.

SOC Efficiency

- Fluency's unique alert clustering highlights and prioritizes events, providing analysts with a valid starting point and all the necessary data in one screen.
- Reduce alert fatigue with machine learning

Seamless Migration

- Migrate clients from another tool in a matter of hours with no interruptions or downtime.

Multi-Tenancy

- Each client's data is hosted in the nearest AWS region to their country of origin
- Only results from each private AWS instance are percolated to the global site

Fluency in Action

Partner: A mid-sized MSSP managed security operations for 53 clients, handling 1.1 TB of daily data (20 billion events in 30 days). They needed an efficient SIEM to detect threats across their client base.

How Fluency Helped:
Fluency's Multi-Tenant SIEM provided scalable architecture, customized alerting, and real-time insights to reduce total alerts to less than 1 alert per day per client.

Benefits:
Improved Efficiency: MSSP received an average of 47 alerts per day for 53 clients, reducing false positives and enhancing response times.
Enhanced Client Protection: Real-time insights allowed proactive risk mitigation, bolstering clients' security.
Streamlined Resource Allocation: Customized alerting optimized resource management for efficient incident resolution.

Conclusion:
Fluency's Multi-Tenant SIEM empowered the MSSP to efficiently handle data influx and strengthen security across their client base.

Partner Benefits

- Designated account management
- Marketing support
- Competitive pricing
- Technical support
- Free trials and demo licenses

ABOUT FLUENCY

Fluency is a live-streaming big data analytics company focused on cyber security. Analyzing terabytes of data-in-motion is a market capability that affords our clients time-sensitive visibility and alerting. Fluency's global multi-tenant design is highly scalable and easily supports the largest of enterprise and MSSP needs. Observability is achieved with Fluency's modern processing language (FPL) allowing analysis of streaming data. SOC teams benefit from the more than 2,000+ stateful behavioral models backed by proven machine learning and a proprietary risk-based scoring system to interrogate the data and determine if there is a threat that needs an analyst to review. Combined, Fluency's proprietary and patented technology.

Find out how Fluency can help your organization at www.fluencysecurity.com
For more information, please email us at contact@fluencysecurity.com