

Acronis Deployment Services

FOR SERVICE PROVIDERS

Do you want to increase your Average Revenue Per User (ARPU) by offering targeted data protection, migration, and disaster recovery offerings to your existing customers? Do you want to attract new consumers? Do you want to eliminate legacy backup systems and smoothly migrate to an industry-grade solution?

With Acronis Deployment Services, you can be the first to market with data protection, infrastructure migration, and disaster recovery services. Acronis' technology and product experts can design, deploy, and configure your solution on time and in accordance with your business case and required service characteristics.

Leveraging years of cloud experience, Acronis can:

- Design the solution in line with your Go-to-Market (GTM) requirements and in accordance with industry and Acronis best practices.
- Determine the best approach to integrate the service into your IT landscape to support provisioning automation and export, monitor, and report on data.
- Develop design/integration documentation and an implementation timeline.

Acronis can quickly deliver an end-to-end solution:

- Deploy and configure the solution to design specifications with minimal or no disruption to your business operations.
- Validate the solution against the test plan to ensure minimum risk to future operations.
- Train your IT and operations personnel to operate, configure, and troubleshoot the solution.
- Ensure a smooth launch to a production state and transfer to the support phase.

Benefits:

- Get to market in half the time and increase your attach rate.
- Receive design and as-built documentation to use for future reference.
- Realize up to a 20 percent lower Total Cost of Ownership (TCO):
 - Onboard new staff quickly and resolve issues faster with comprehensive architecture documentation at hand that describes how to better mitigate problems with operating system setup, networking issues, etc. and identify and resolve the root cause of problems.

- Reduce the number of support incidents with better trained internal staff.

Acronis subject matter experts can help develop your customers' offerings and a reliable GTM Plan, ensuring your customers can quickly leverage the benefits of the service. Acronis can also help protect your IT landscape and data from viruses, ransomware, and other modern technology threats that put your business at risk.

Leverage Acronis' expert assistance to discover points of failure in your IT systems, plan low-risk migration and integration projects, get back to an operational state in hours, and ensure you meet your Service Level Agreements (SLAs).



For additional information, please visit www.acronis.com