

Acronis Data Cloud

A Single Solution for Offering Multiple Modern Data Protection Services to Your Customers

INCREASE REVENUES BY UPSELLING AND CROSS-SELLING MORE DATA PROTECTION SOLUTIONS

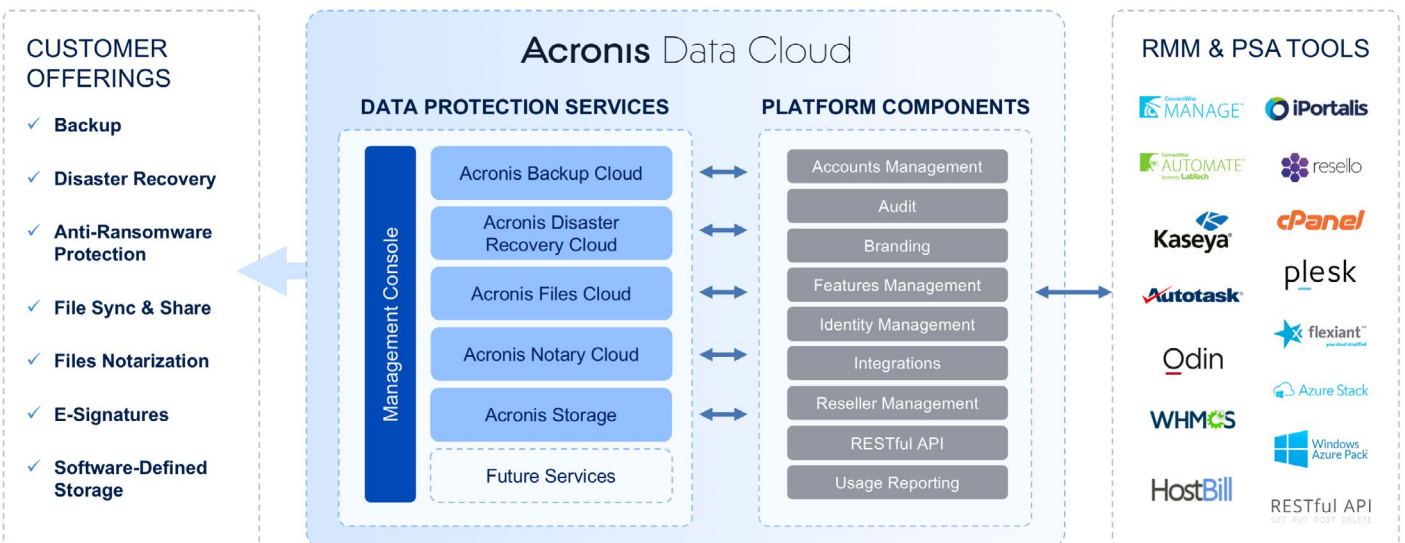
Acronis Data Cloud is a platform that delivers data protection services with unprecedented ease. With one solution, you and your customers gain access to backup, disaster recovery, file sync and share, notarization and e-signature services, all managed from a single console. These in-demand, add-on services help you to sell more and increase your customer retention.

10K+
service providers

72
cloud distributors

12
cloud data centers

25
languages supported



SERVICES INCLUDED

Acronis Backup Cloud

A reliable hybrid cloud backup solution for service providers that protects more than 20 platforms, anytime, anywhere, and faster than anyone else.

Acronis Files Cloud

Designed exclusively for service providers, it delivers safe file sync and share in an easy-to-use, complete, and secure cloud-based solution.

SERVICE PROVIDER BENEFITS

Start fast with zero upfront cost

- No investment required with the Acronis-hosted model
- One simple deployment for multiple services
- Includes a ramp-up period for new partners

Satisfy your customers

- Control storage tiers and costs
- Balance RTOs and costs
- User interface in 18 languages
- Compliance with regulations like GDPR and HIPAA
- AES-256 encryption of data at rest and in transit

Fits your business model

- Three deployment options: Acronis-hosted, hybrid, or service provider-hosted
- Integration with Autotask, ConnectWise Automate, ConnectWise Manage, cPanel, Flexiant, HostBill, Kaseya, Odin, Plesk, WHMCS, and more
- RESTful management API for custom integration

Acronis Disaster Recovery Cloud

A turnkey, self-service solution that lets you protect your customers' workloads by recovering their IT systems and applications using the Acronis cloud infrastructure.

NEW Acronis Notary Cloud

A blockchain-based service for file notarization, e-signing and verification for businesses of any size, designed exclusively for service providers.

Reduce churn and earn more

- Deliver #1 backup-as-a-service
- Upsell disaster recovery add-on for critical workloads
- Cross-sell workload migration, file sync and share, and e-signature services with ease

Differentiate yourself

- Comprehensive white-labeling
- Flexibility to store data locally, in Acronis Cloud Storage, your own storage, or any third-party storage (e.g. public clouds)
- Protects more customer data sources than the competition

Apply unique technologies

- Acronis Active Protection against ransomware
- Acronis Notary and Acronis ASign for blockchain-based data verification
- Acronis Universal Restore for fast recovery to any hardware
- Acronis Instant Restore to recover VMs in mere seconds directly from backup storage

INTEGRATES WITH ACRONIS STORAGE

Optimized to work with the Acronis Data Cloud product suite, Acronis Storage is a software-defined storage solution for a service provider's or customer's data center, which enables universal, cost-efficient, and scalable enterprise-grade storage that combines block, file, and object workloads.

WHAT'S NEW IN ACRONIS DATA CLOUD 7.8

NEW Complete Office 365 protection

Protect customer data in Microsoft Exchange Online, OneDrive for Business, and SharePoint Online with comprehensive cloud-to-cloud backup and flexible recovery options.

NEW Disaster recovery orchestration

Automate key disaster recovery scenarios and ensure the systems are recovered in the correct order to address interdependencies between applications.

Enhanced ransomware protection

The latest version of Acronis Active Protection brings improved ransomware detection, protection of network folders, and removable-devices tracking.