

# Acronis Cyber Files Cloud

A Secure File Sync and Share Solution Designed Exclusively for Service Providers

## MEET THE MOBILITY AND BYOD NEEDS OF CUSTOMERS

Designed exclusively for service providers, Acronis Cyber Files Cloud provides users with file sync and share capabilities via an easy, efficient and secure cloud solution. Easy to sell and deploy, Acronis Cyber Files Cloud lets you expand your product portfolio, brand it as your own service, reduce customer churn, and quickly realize incremental revenues.

Using Acronis Cyber Files Cloud, your clients can work with the content they need, no matter where they are, no matter what device they use – smartphone, tablet, laptop, PC, or Mac. As a result, your clients can improve employee productivity, enhance customer service, attract new customers, and increase revenues.

## EARN MORE BY DELIVERING IN-DEMAND FILE SYNC AND SHARE SERVICES

Are you looking to profit by offering your clients the best, most secure file sync and share solution on the market – a solution that's easy for you to deploy, ready to sell, and quick to launch?

Acronis Cyber Files Cloud is a file sync and share (FSS) solution that is specifically designed to help service providers meet the needs of their clients, while providing the data security and privacy they need to stay ahead of today's threats. With no up-front investment, you can quickly setup Acronis Cyber Files Cloud, brand it as your own service, and offer an easy, efficient and secure FSS service to help your clients stay competitive.

## PART OF ACRONIS CYBER CLOUD

Acronis Cyber Files Cloud is a part of the powerful Acronis Cyber Cloud platform, which allows service providers to use just one solution to deliver backup, disaster recovery, file sync and share and notarization services to clients. Ready to sell and quick to deploy, this solution helps service providers develop strong relationships with their clients and realize new revenue with minimal upfront investments.

## PARTNER WITH ACRONIS, A GLOBAL LEADER IN CYBER PROTECTION

**500K+**

business customers

**50K+**

partners in 150 countries

**5K+**

PB of data under Acronis protection

**100%**

of Fortune 1000 companies use Acronis products

## SERVICE PROVIDER BENEFITS



### Quick to Deploy

With the Acronis-hosted model, service providers can activate Acronis Cyber Files Cloud in just a few clicks without any investments in hardware.



### Easy to Use

By providing end-users with an intuitive interface, Acronis Cyber Files Cloud ensures a quick start and eliminates the need for client training.



### Easy to Sell, Upsell or Bundle

Acronis Cyber Files Cloud allows service providers to expand their product portfolio with an in-demand service, increasing client retention and generating new revenue.



### Secure File Sync and Share

Acronis Cyber Files Cloud provides clients with the industry's strongest security tools. Flexible controls allow users to manage admins, applications, and data, while in-transit and on-device encryption like FIPS 140-2 certified encryption for iOS ensure data is private.



### Convenient Pay-as-You-Go Pricing

Depending on the business' need, it is possible to easily scale up or down based on the number of subscribers – you pay only for the service that is actually used.

## 5 BENEFITS YOUR CLIENTS CAN GET USING ACRONIS CYBER FILES CLOUD

1. Transform a team's mobile devices, including BYOD, into a secure and comprehensive collaboration platform.
2. Respond faster to critical business events and customer inquiries, improving customer service.

3. Increase productivity and collaboration by enabling employees to easily share data and files with colleagues, customers, and partners.
4. Know where business data is at all times with a complete audit trail of what end-users are doing.
5. Enjoy peace of mind knowing that data is stored in a secure cloud infrastructure.

## KEY FEATURES OF ACRONIS CYBER FILES CLOUD

- Sync and share from any device with support for Apple and Android smartphones and tablets, Windows PCs, Macs, and all popular web browsers
- Leverage the easy-to-use interface with no training required
- Edit or comment on files directly from the mobile application – the solution integrates with native Microsoft Office applications (e.g. Word, Excel, PowerPoint)
- Use powerful PDF editing and annotation tools – mobile users have total control over their PDFs
- Ensure comprehensive security and privacy with FIPS 140-2 encryption, control over files and folders, as well as policy controls for users, applications and data
- Gain user-friendly APIs that integrate with your business automation, billing, and provisioning solutions – secure content management features include automatic file storage, sync, share and search functionalities
- Brand the service using white-label capabilities
- Ease client compliance concerns – with a HIPAA-HITECH security program already built in, Acronis Cyber Files Cloud upholds the strictest security and privacy standards; it provides an enterprise-class audit trail and a full history of all transactions