Protect customer G Suite data with a cloud-to-cloud, made-for-SP solution

With Acronis Backup Cloud, service providers can increase recurring revenues among existing customers – and attract new ones – by delivering in-demand, cloud-to-cloud, cost-effective G Suite data protection services. With fast backups, reliable point-in-time recovery, flexible restore and cloud storage options, as well as quick-search functionality, Acronis Backup Cloud gives you a lot to offer your customers – with no additional installation required.

**WHY IS G SUITE BACKUP NEEDED?**

Google has a great reputation for keeping G Suite systems up and available for customers. But like many SaaS solutions, it does not take responsibility for keeping customer data safe – it does not offer true backup and recovery functionalities.

There are a host of reasons why companies lose their G Suite data. The top ones include:

- Accidental data deletion
- Malicious actions
- Malware and ransomware

So while Google ensures infrastructure resilience, data protection remains the customer’s responsibility. This means businesses require a backup solution to avoid downtime and unrecoverable data loss.
BACKUP AND RECOVERY

Point-in-time recovery
Isolate file versions via recovery points so you can always restore from previous backups – regardless what happened to the most recent one.

Quick search
Quickly find and restore needed items with metadata (e.g. searching by file names in Drive, Calendar, Contacts and Gmail) and full-text (in email body copy) search capabilities.

Flexible restore options
Choose the recovery granularity: from single user-items (e.g. emails, attachments) to a user’s entire Drive or Gmail data.

Scheduled and on-demand backups
Depending on your requirements, you can set scheduled backups or perform backups on-demand, whenever needed.

Automatic protection of new users and Drives
Acronis Backup Cloud automatically detects new G Suite users and Team Drives. With the ability to apply backup plans to all users and Team Drives, you can ensure all newly added items are safe.

Backup health monitoring and reporting
Quickly review the health of your backup operations (per single customer or for all customers in one view) and receive backup infrastructure health reports, notifications and critical alerts.

DATA INTEGRITY AND SECURITY

Blockchain-based notarization for Drive
Benefit from integrated Acronis Notary technology, which offers independent validation that backed up Drive files are unchanged.

End-to-end encryption
Be confident no one else has access to your data: all traffic is encrypted in transit using the Transport Layer Security protocol while AES-256 is used to encrypt data at rest.

Security management system
Meet compliance requirements with greater ease. Acronis maintains a security management system for its cloud products. It complies with key international security standards (e.g. GDPR, HIPAA) and has received certifications like ISO 27001 and ISO 9001.

DEPLOYMENT AND MANAGEMENT

Quick, easy setup and backup configuration
Enable G Suite data protection for customers almost instantly and avoid upfront costs using Acronis’ turnkey, SaaS-based solution. The cloud-to-cloud approach simplifies both the configuration process and maintenance because there is no need to install an agent or any server software.

Unmatched cloud storage options
Choose from numerous options: ready-to-use Google Cloud Storage, Microsoft Azure, Acronis Cloud Storage, other public clouds (like AWS and other S3-compatible solutions, IBM Cloud, and Alibaba Cloud) via the Acronis Backup Gateway, or your own cloud storage.

Three readily available public-cloud storages
Save time setting up Google Cloud and Microsoft Azure as backup destinations and make billing seamless: Google, Microsoft and Acronis cloud storage solutions are already available as native backup destinations and are equally priced (per GB).

Multi-tenant web console to manage customers
Manage everything and all customers from one spot. The web-based multi-tenant, multi-tier management console makes it easy to provision accounts for customers and resellers and to oversee backup and recovery tasks.

Try Acronis Backup at [www.acronis.com](http://www.acronis.com)