

# Acronis Cyber Protect enables BinHexS to concentrate the protection of its infrastructure through a single integrated platform

This solution from Acronis has helped consolidate the backup system, by offering a standard overview across physical and virtual environments via a single console.

## COMPANY OVERVIEW

Founded in 2006 with the aim of offering a new approach to delivering traditional IT services, today BinHexS is a benchmark technological partner on the market for everything related to optimizing processes and implementing the most innovative IT solutions. Capable of operating across infrastructures of any size, BinHexS has always applied a personalized approach, providing its customers with a technical department and a project management framework that can intervene effectively on any technological stack (hardware, hypervisor, operating systems, network, storage and applications) and during any phase of the project: from architecture design to solution implementation. The extensive partnership network, the strong expertise and the numerous certifications guarantee top-rate results, all thanks to the best digitalization pathways put in place for customers.

## BUSINESS CHALLENGE

As a company that is booming, BinHexS has seen its business grow over the years not only in terms of the services offered, but also in terms of customer numbers and references. This growth has kept pace with the expansion of its technological infrastructure, developed over time both physically and virtually. In the case of its backup business, this twin-track development has led to the gradual implementation of several tools, selected according to the allocation of workloads and the relevant data requiring protection. Over time, this setup turned the management of this environment into an inevitably complex task, tying the company to solutions that not only could not be used on multiple platforms, but that also critically required costly license changes. BinHexS therefore decided to evaluate new technology options that can simplify the various backup and restore processes via a standardized approach to managing the platforms, ensuring

## INDUSTRY

- IT service provider

## KEY CHALLENGES

- Fragmented backup environment
- Use of tools that were too specific
- Management costs

## KEY REQUIREMENTS

- Consolidation of the backup system
- Easy to manage
- TCO optimization

## PROTECTED ENVIRONMENT

- 10 virtual hosts
- 10 workstations

## KEY BENEFITS

- Consolidation of backup on a single platform
- Reduction in administrative overhead
- Integrated cyber protection tools
- Easy use of management console

## UNEXPECTED BENEFIT

- 30% reduction in TCO

maximum protection for workloads by using natively integrated security tools.

## THE SOLUTION

The software selection process immediately highlighted the advanced features offered by Acronis Cyber Protect 15. Using the same agent, the solution is actually able to manage the backup and restore processes of any machine, irrespective of the environment in which it operates. Systems and workloads can therefore be consolidated, while all data can enjoy the same level of protection. Via a single console from the exceptionally intuitive interface, Cyber Protect also allows you to carry out an extremely granular analysis of the configuration type and degree of security of each machine, with problems being reported on the individual devices before they become apparent.

The solution is designed to archive data in a standardized format, thus allowing it to be restored to any platform, irrespective of the source system. All of these Cyber Protect advanced backup and restore features then come with important cybersecurity tools, which can utilize AI to detect and nip in the bud those dangerous zero-day attacks. Lastly, the solution is able to filter URLs, assess application vulnerabilities and distribute patches in a fully automated way.

## THE RESULT

Today, BinHexS can rely on a single solution to manage the backup and restore operations of 10 virtual hosts and 10 workstations. From an operational perspective, this consolidation has hugely simplified the management process: you can now use a single dashboard to gain a complete overview of all the environments protected by Acronis Cyber Protect. This has also significantly alleviated the impact on the IT team's administrative overhead, which has been lightened both in terms of backup operations, literally speaking, and in terms of updates to the different operating systems involved. On the financial side, the benefit from implementing the solution has been calculated by BinHexS as providing an overall saving of 30% compared to the previous products used, which is definitely an important consideration. The

migration process was implemented quickly and without a hitch, overall lasting about two months from the initial design to the actual go-live phase, while the training input required at BinHexS has been minimal. In addition, the intuitive nature of the control panel means that no special onboarding approach is required. This is an aspect that has undoubtedly contributed to ensuring the successful implementation of Acronis Cyber Protect.

## THE FUTURE

BinHexS strives for excellence in all the services it provides. It has an ever-changing portfolio, designed so that it can always offer the best solution to meet customers' needs. With this in mind, BinHexS is evaluating the same technological offering proposed

in an as-a-service model. The platform provides consumer services based on a Service Provider business model, using Acronis Cyber Cloud. The solution makes it possible to activate backup as-a-service options simply, efficiently and securely, combining cyber protection features that can proactively ensure that all customers' business-critical data are kept secure. As a result, this guarantee of excellence for BinHexS will further enhance the value of its offering.

## ABOUT ACRONIS

Acronis unifies data protection and cybersecurity to deliver integrated, automated [cyber protection](#) that solves the safety, accessibility, privacy, authenticity, and security (SAPAS) challenges of the modern digital world. With [flexible deployment models](#) that fit the demands of service providers and IT professionals, Acronis provides superior cyber protection for data, applications, and systems with innovative [next-generation antivirus](#), [backup](#), [disaster recovery](#), and [endpoint protection management](#) solutions.

[Founded in 2003](#) and with dual headquarters in Switzerland and Singapore, Acronis is a global organization that is trusted by 100% of Fortune 1000 companies. Learn more at [acronis.com](https://www.acronis.com).

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