

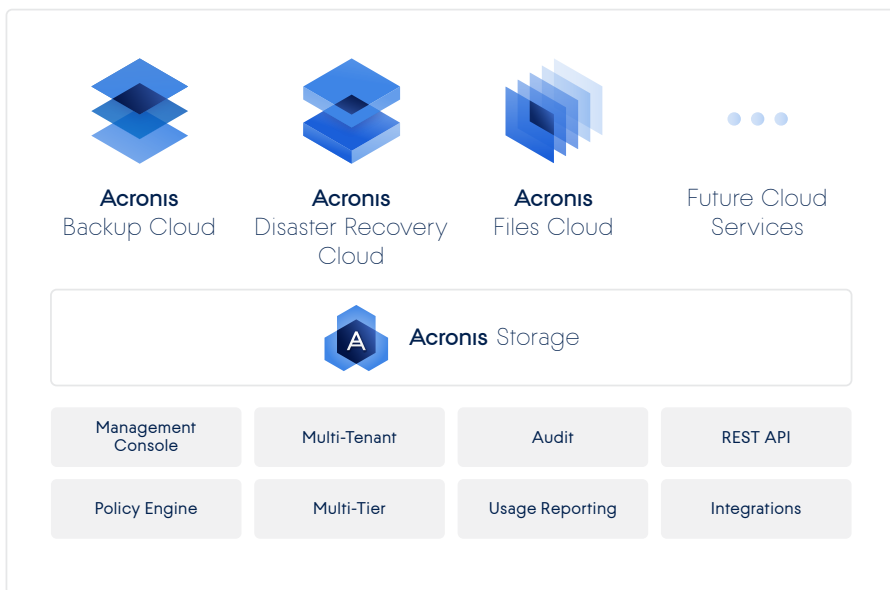
# Acronis Data Cloud

A single solution to offer multiple modern data protection services to your customers

- ✓ Backup
- ✓ Disaster Recovery
- ✓ Anti-Ransomware Protection
- ✓ File Sync & Share
- ✓ Files Notarisation and E-Signatures
- ✓ Software-Defined Storage

The cloud services market is exploding, with IDC reporting a 24.4 per cent increase in spending during the past year and \$203 billion in public cloud sales expected by 2020. Acronis recast our data protection solutions to a cloud-delivery model so service providers like you can take advantage of this tremendous opportunity by quickly bringing new revenue-generating services to your customers.

Acronis Data Cloud is a platform that delivers data protection services with an unprecedented level of ease. With one installation, you and your customers gain access to backup, disaster recovery, file sync and share, notarisation and e-signature services, all managed from a single console. These in-demand, add-on services mean you can sell more and increase your customer retention.



Native integrations with popular RMM and PSA systems



## SOLUTIONS INCLUDED

### Acronis Backup Cloud

A reliable hybrid cloud backup solution for service providers that protects more than 20 platforms, anytime, anywhere, and faster than anyone else.

### Acronis Disaster Recovery Cloud

A turnkey, self-service solution, built upon Acronis Backup Cloud, that lets you protect your customers' critical workloads by instantly recovering their IT systems, applications, and data utilising the Acronis cloud infrastructure.

### Acronis Files Cloud

Designed exclusively for service providers, Acronis Files Cloud empowers office and mobile users with safe file sync and share in an easy-to-use, complete, and secure hosted cloud solution.

### Acronis Notary Cloud

A blockchain-based service for file notarisation, e-signing and verification for businesses of any size. It allows customers to ensure the integrity of business-critical data, while achieving regulatory transparency and decreasing security risks.

### Acronis Storage

A universal, cost-efficient, easy-to-use, and scalable software-defined storage solution that combines block, file, and object workloads and uses industry-standard hardware. Acronis Storage is optimised to work with Acronis Data Cloud suite of products.

## SERVICE PROVIDER BENEFITS

### Start Fast with Zero Upfront Cost

- Just a few clicks to get up and running
- No investment required with the Acronis-hosted model
- One simple deployment for multiple services
- A ramp-up period for new partners

### Satisfy Your Customers

- Control over storage tiers and costs
- Balance speed of recovery and costs
- User interface in 18 languages
- Compliance with multiple regulations, like GDPR and FIPS
- AES-256 encryption of data at rest and in transit

### Fits Your Business Model

- Offers a choice of deployments: Acronis-hosted, hybrid, or service provider-hosted
- Adjusts to any pricing model
- Natively integrates with Autotask, ConnectWise Automate, ConnectWise Manage, cPanel, Flexiant, HostBill, Kaseya, Odin, Plesk, WHMCS
- RESTful API for integrations

### Differentiate Yourself

- Comprehensive white-labelling
- Flexibility to store data locally, in Acronis Cloud Storage, your own storage, or any third-party storage
- Protects more customer data sources than competitive solutions

### Reduce Churn and Earn More

- Deliver essential, in-demand business backup and recovery from a proven market leader
- Upsell disaster recovery add-on for critical workloads
- Cross-sell workload migration, file sync and share, e-signature services with minimum efforts

### Apply Unique Innovations

- Acronis Active Protection against ransomware
- Acronis Notary and Acronis ASign for blockchain-based data verification
- Acronis Universal Restore for recovery to any hardware or hypervisor
- Acronis Instant Restore to spin up a virtual machine from a disk-level backup in seconds

# Acronis



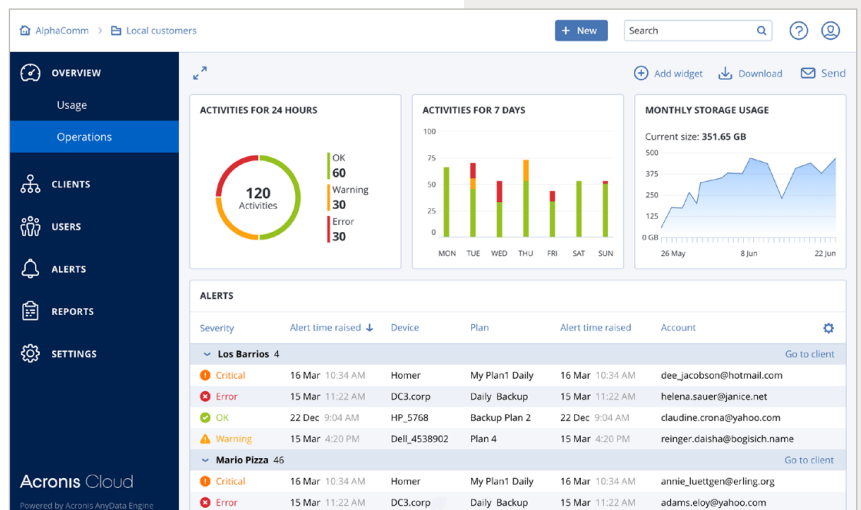
Sign up for a 30-day trial of Acronis Data Cloud at [www.acronis.com](http://www.acronis.com)

or contact us at + 1 781-782-9000

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## THE EASIEST ALL-IN-ONE DATA PROTECTION SOLUTION FOR SERVICE PROVIDERS OF ANY SIZE

- Administrators require **virtually no training** in order to use Acronis Data Cloud and the included products.
- The web-based multi-tenant **management console** is a single spot for accounts provisioning, user and reseller management, reporting, and other tasks.
- **A few clicks to provision services** to your customers and partners, directly from the cloud console.
- **NEW Customisable dashboards and reports.** Easily review the health of your data protection infrastructure, with views across all customers or individually.



Acronis Data Cloud cross-service management console